



Meeting Minutes
Thursday, August 19, 2021
10am – 11am
Join Zoom Meeting

<https://us02web.zoom.us/j/82957431222>

Meeting ID: 829 5743 1222

Passcode: 763859

Roll call from each State- Arizona, Colorado, Nevada, New Mexico, Utah, Wyoming

Members in Attendance: Monica Schulik, Jan Leighton, Scott Matthias, Robert Walkowicz, Michelle Lind, Brad Spires, Caro Norton, Teresa McKee, Rick Southwick, Max Minnick, Kaci Ogier, Deanna Deavy, Danny Vigil, Chris Kyler

Others in attendance: Tyrone Adams, Theresa Harvey

Welcome – Scott Matthias, NAR updates to forward to your states, thank yous

NAR and Region XI Update – Scott will forward to each state

NAR helped get the Moratorium ended. NAR presses to not have this extended by letting Congress know there is rental assistance available to use first.

1031 Exchanges- Download your stories to NAR's website. This is on the chopping block.

Market Predictions – Colorado increasing sales; double-digit increases. More showings. Prices leveling off. Prices rose 23% over last year but is not sustainable.

Spire Program – Pilot program. Mentorship program-test markets are seeing success, but more to come. RGN – more opportunities and money available to your association.

Volunteer Initiative- ...Max can tell us what WY is doing.

RRF Update – September 10th event. Good response for our region

Upcoming NAR Events – iOi happening right now. Leadership week in Chicago Aug 22nd. San Diego Nov 10-15 does have a virtual option

Consumer Ad Campaign – Commercials aired during the Olympics. Ethics emphasized

Housing is Critical Update – CO lobbying group urging for domestic lumber issues

NAR Officer Candidates – Aug 2nd candidates; Daryl Bandt and Kevan Sears. Greg Hrbrack and Craig Sanford. Kevin Sigstad for RVP

Michelle Lind – Update; Their support for Craig Sanford for Treasurer. Please see materials and website. Monica sent to support him. Region endorsement for November. Strategy Committee will meet. States who have endorsed are AZ, NV, WY so far. Need those endorsements.

Chris Kyler- their board will vote to support Craig Sanford early due to their late elections

Scott Matthias – We need to do something in San Diego to get Craig’s name visible

Chris Kyler – We spent 100k on the last election for Kenny’s run. We should have 400K currently. Proposal to increase the limits of the campaign fund cap for treasurer.

State President and CEO Updates

Robert – CO has 29,000+ members highest since 2006. Market is shifting a bit. Inventory increasing. Increase in Ethics complaints. Not many fires in CO, just mudslides. Housing prices rising. 100 Year anniversary Oct 16th-20th. Broadmoor booked.

State Updates Any Hot Issues you want to share? What does your state do regarding wildfires?
Upcoming Meetings?

Jan Leighton, AZ – Craig Sanford’s election and support. Arizona REALTORS now on Alexa. Ethics deadline approaches. Addendum for appraisal shortfall form for all to use if requested. Arizona housing fund will be disbursed to companies who give grants for affordable housing. New GA video for you to watch. We transitioned to Standardized Desk(?) for transaction forms. We have had very few fires this year.

Brad Spires, NV – CA fires and regulations have really affected their state. Some of their events are going virtual again. Largely due to what is happening in Chicago canceling their events. The market keeps going up. Prices are going down since July. Houses over 700k are finally selling but has created a false market. It has been a positive adjustment.

Max Minnick, WY – Sept 14th-17th is the state convention. Forms has been a big issue since NAR ended Ziplogic. Considering offering both forms (Zipforms and Forms Simplicity) Home prices are decreasing slightly.

Danny Vigil, NM – Hired more staff members recently. Nevada is going back to mask mandate. We are dealing with smoke from the fires in CA. Plan to still have our Fall Conference in person so far. Annual business meeting in Sept and Scott Matthias will join us.

Caro Norton, UT – Current market; 28% price increase, inventory down, offers down. Wildfires- UAR is still providing relief to people who have lost homes in the fires. Great meeting in Maui.

Rick Southwick, UT – Excited about Laurie Urbigkit will chair next year. Going to Chicago and would like to meet. Regional conference in Salt Lake City March 7th and 8th

San Diego Convention – November 12-15, 2021

- a. Caucus – Sunday, November 14, 2021
- b. Region 11 Reception – New Children’s Museum-
November 13, 6-9pm reception

Meeting Adjourned – 10:58 am