

2016 ANNUAL CONFERENCE  
REGIONAL CAUCUS MINUTES  
SUNDAY, NOVEMBER 6, 2016  
4 p.m. – 5:30 p.m.

REGION 11: AZ, CO, NV, NM, UT, WY  
Kenny Parcell – Regional Vice President

THE HYATT REGENCY, WINDERMERE BALLROOM X

- I. Kenny Parcell called the meeting to order at 4 p.m.
- II. Randy Smith sang the national anthem.
- III. Region 11 Business
  - A. A MOTION to approve the May 13, 2016, regional caucus minutes passed.
  - B. A MOTION to approve the 2016 region financials passed.
- IV. Arizona President Paula Serven gave an update about Arizona's RPAC, legal, and Boys & Girls Club accomplishments.
- V. Colorado President Alan Lovitt gave an update on Colorado's housing market, legislative issues, and Young Professionals Network.
- VI. Nevada President Dave Tina provided information on Nevada's housing market, special legislative session, HOA foreclosure process, and Boys & Girls Club participation.
- VII. Don Flynn gave a Realtor.com update. Realtor.com is averaging 50 million unique users and is winning in terms of the most time spent on the site. They have launched a new center for home buyers and sellers and have relaunched their international site.
- VIII. New Mexico President Pat Fell gave an update on New Mexico's Code of Ethics class, leadership program, legislative session, and Boys & Girls Club partnership.
- IX. Utah President Chris Nichols talked about Utah's elections efforts, ad campaign, and RPAC achievements.
- X. Wyoming President Landis Benson recognized Wyoming's outgoing CEO, Guyla Greenly.
- XI. Nominating Committee Chair Linda Rheinberger said the committee is recommending the 2017 committee study the nominating process. The committee's nominee for 2019 RVP is Paula Monthofer.
- XII. Bob Caldwell with the REALTORS® Relief Foundation thanked Region 11 for its donations to the foundation. Nearly \$40,000 was raised during the conference.
- XIII. RVP-elect George Harvey provided updates on Region 11 for 2017:

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- A. A MOTION to allocate \$20,000 for the 2017 Region 11 conference passed. A MOTION to approved the proposed 2017 Region 11 budget passed.
- B. The 2017 Region 11 conference will be held at the Broadmoor in Colorado Springs.
- C. George Harvey presented Kenny Parcell with a thank-you gift for serving as RVP.

XIV. Strategy Committee Chair George Peek reviewed the Strategy Committee recommendations:

- A. Have NAR committee members let their NAR staff member know ahead of time if they can't make it to a meeting.
- B. Continue to use the Region 11 conference to network with NAR leaders and set the date as far in advance as possible.
- C. Assist members in getting involved in NAR's leadership program.
- D. Recommend taking the cap off the Region 11 campaign fund to assist those seeking NAR office.

XV. Vince Malta, NAR first vice president candidate, spoke to Region 11 members.

XVI. Wes Graham provided an update on the RPAC fundraising PAG. The new national goal will be based on states' RPAC goals. The goal will be higher than what was achieved in the prior year. NAR will give Triple Crown and President's Cup awards, including to local boards.

XVII. Heidi Kasama reviewed the proposed changes to the composition of NAR's board of directors.

XVIII. Scott Matthias provided an RPAC Participation Council update, including recognizing RPAC committee members and major investors.

XIX. Adjourn: 5:30 p.m.