

Rocky Mountain Region 11 Profit & Loss Budget vs. Actual January through December 2021

	1000 - Conference			
	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
Income				
301 · Dues Income	127,124.00	126,516.00	608.00	100.48%
302 · Conf. Registration Income	58,507.55	48,000.00	10,507.55	121.89%
303 · Conf. Guest Reg. Income	2,550.32	1,500.00	1,050.32	170.02%
304 · Sponsor Income - Other	101,000.00	71,000.00	30,000.00	142.25%
307 · Interest Income	0.00			
Total Income	289,181.87	247,016.00	42,165.87	117.07%
Expense				
411 · Conf - Wed Recpt - Drinks	57,735.47	37,000.00	20,735.47	156.04%
415 · Conf - Thursday Breakfast	17,631.25	11,000.00	6,631.25	160.28%
416 · Conf - Thursday Break	11,163.30	1,600.00	9,563.30	697.71%
417 · Conf - Thursday Lunch	19,905.70	16,000.00	3,905.70	124.41%
422 · Conf - Friday Breakfast	17,631.25	11,000.00	6,631.25	160.28%
423 · Conf - Friday Break	11,273.15	1,600.00	9,673.15	704.57%
445 · Conf - Speaker Fees	846.97	10,500.00	-9,653.03	8.07%
450 · Conf - AV/Production	54,750.75	15,000.00	39,750.75	365.01%
455 · Conf - Credit Card Fees	4,973.94	650.00	4,323.94	765.22%
460 · Conf - Supplies	283.85	10,000.00	-9,716.15	2.84%
466 · Fun Night	27,642.76	31,000.00	-3,357.24	89.17%
506 · MidYear Meeting Caucus Supplies	0.00			
605 · NAR Convention - Reception	0.00			
607 · NAR Convention - RVP Gift	0.00			
710 · Miscellaneous	23,947.93			
715 · Travel - RVP	0.00			
720 · Travel - NAR Meetings - Staff	0.00			
Total Expense	247,786.32	145,350.00	102,436.32	170.48%
Net Income	41,395.55	101,666.00	-60,270.45	40.72%

Rocky Mountain Region 11 Profit & Loss Budget vs. Actual January through December 2021

	2000 - MidYear Meeting			
	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
Income				
301 · Dues Income	0.00			
302 · Conf. Registration Income	0.00			
303 · Conf. Guest Reg. Income	0.00			
304 · Sponsor Income - Other	0.00			
307 · Interest Income	0.00			
Total Income	0.00			
Expense				
411 · Conf - Wed Recpt - Drinks	0.00			
415 · Conf - Thursday Breakfast	0.00			
416 · Conf - Thursday Break	0.00			
417 · Conf - Thursday Lunch	0.00			
422 · Conf - Friday Breakfast	0.00			
423 · Conf - Friday Break	0.00			
445 · Conf - Speaker Fees	0.00			
450 · Conf - AV/Production	0.00			
455 · Conf - Credit Card Fees	0.00			
460 · Conf - Supplies	0.00			
466 · Fun Night	0.00			
506 · MidYear Meeting Caucus Supplies	0.00	2,500.00	-2,500.00	0.0%
605 · NAR Convention - Reception	0.00	30,000.00	-30,000.00	0.0%
607 · NAR Convention - RVP Gift	0.00			
710 · Miscellaneous	0.00			
715 · Travel - RVP	0.00			
720 · Travel - NAR Meetings - Staff	0.00			
Total Expense	0.00	32,500.00	-32,500.00	0.0%
Net Income	0.00	-32,500.00	32,500.00	0.0%

Rocky Mountain Region 11 Profit & Loss Budget vs. Actual January through December 2021

	3000 - NAR Convention			
	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
Income				
301 · Dues Income	0.00			
302 · Conf. Registration Income	0.00			
303 · Conf. Guest Reg. Income	0.00			
304 · Sponsor Income - Other	0.00			
307 · Interest Income	0.00			
Total Income	0.00			
Expense				
411 · Conf - Wed Recpt - Drinks	0.00			
415 · Conf - Thursday Breakfast	0.00			
416 · Conf - Thursday Break	0.00			
417 · Conf - Thursday Lunch	0.00			
422 · Conf - Friday Breakfast	0.00			
423 · Conf - Friday Break	0.00			
445 · Conf - Speaker Fees	0.00			
450 · Conf - AV/Production	0.00			
455 · Conf - Credit Card Fees	0.00			
460 · Conf - Supplies	0.00			
466 · Fun Night	0.00			
506 · MidYear Meeting Caucus Supplies	0.00	1,000.00	-1,000.00	0.0%
605 · NAR Convention - Reception	25,974.64	30,000.00	-4,025.36	86.58%
607 · NAR Convention - RVP Gift	0.00	3,000.00	-3,000.00	0.0%
710 · Miscellaneous	0.00	500.00	-500.00	0.0%
715 · Travel - RVP	0.00			
720 · Travel - NAR Meetings - Staff	0.00			
Total Expense	25,974.64	34,500.00	-8,525.36	75.29%
Net Income	-25,974.64	-34,500.00	8,525.36	75.29%

Rocky Mountain Region 11 Profit & Loss Budget vs. Actual January through December 2021

	5000 - Miscellaneous			
	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
Income				
301 · Dues Income	0.00			
302 · Conf. Registration Income	0.00			
303 · Conf. Guest Reg. Income	0.00			
304 · Sponsor Income - Other	0.00			
307 · Interest Income	674.52			
Total Income	674.52			
Expense				
411 · Conf - Wed Recpt - Drinks	0.00			
415 · Conf - Thursday Breakfast	0.00			
416 · Conf - Thursday Break	0.00			
417 · Conf - Thursday Lunch	0.00			
422 · Conf - Friday Breakfast	0.00			
423 · Conf - Friday Break	0.00			
445 · Conf - Speaker Fees	0.00			
450 · Conf - AV/Production	0.00			
455 · Conf - Credit Card Fees	0.00			
460 · Conf - Supplies	0.00			
466 · Fun Night	0.00			
506 · MidYear Meeting Caucus Supplies	0.00			
605 · NAR Convention - Reception	0.00			
607 · NAR Convention - RVP Gift	0.00			
710 · Miscellaneous	3,600.00	3,000.00	600.00	120.0%
715 · Travel - RVP	0.00			
720 · Travel - NAR Meetings - Staff	0.00			
Total Expense	3,600.00	3,000.00	600.00	120.0%
Net Income	-2,925.48	-3,000.00	74.52	97.52%

Rocky Mountain Region 11 Profit & Loss Budget vs. Actual January through December 2021

	6000 - Travel			
	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
Income				
301 · Dues Income	0.00			
302 · Conf. Registration Income	0.00			
303 · Conf. Guest Reg. Income	0.00			
304 · Sponsor Income - Other	0.00			
307 · Interest Income	0.00			
Total Income	0.00			
Expense				
411 · Conf - Wed Recpt - Drinks	0.00			
415 · Conf - Thursday Breakfast	0.00			
416 · Conf - Thursday Break	0.00			
417 · Conf - Thursday Lunch	0.00			
422 · Conf - Friday Breakfast	0.00			
423 · Conf - Friday Break	0.00			
445 · Conf - Speaker Fees	0.00			
450 · Conf - AV/Production	0.00			
455 · Conf - Credit Card Fees	0.00			
460 · Conf - Supplies	0.00			
466 · Fun Night	0.00			
506 · MidYear Meeting Caucus Supplies	0.00			
605 · NAR Convention - Reception	0.00			
607 · NAR Convention - RVP Gift	0.00			
710 · Miscellaneous	0.00			
715 · Travel - RVP	3,033.40	10,000.00	-6,966.60	30.33%
720 · Travel - NAR Meetings - Staff	0.00	10,000.00	-10,000.00	0.0%
Total Expense	3,033.40	20,000.00	-16,966.60	15.17%
Net Income	-3,033.40	-20,000.00	16,966.60	15.17%

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	TOTAL			
	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
Income				
301 · Dues Income	127,124.00	126,516.00	608.00	100.48%
302 · Conf. Registration Income	58,507.55	48,000.00	10,507.55	121.89%
303 · Conf. Guest Reg. Income	2,550.32	1,500.00	1,050.32	170.02%
304 · Sponsor Income - Other	101,000.00	71,000.00	30,000.00	142.25%
307 · Interest Income	674.52	0.00	674.52	100.0%
Total Income	289,856.39	247,016.00	42,840.39	117.34%
Expense				
411 · Conf - Wed Recpt - Drinks	57,735.47	37,000.00	20,735.47	156.04%
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460 · Conf - Supplies	283.85	10,000.00	-9,716.15	2.84%
466 · Fun Night	27,642.76	31,000.00	-3,357.24	89.17%
506 · MidYear Meeting Caucus Supplies	0.00	3,500.00	-3,500.00	0.0%
605 · NAR Convention - Reception	25,974.64	60,000.00	-34,025.36	43.29%
607 · NAR Convention - RVP Gift	0.00	3,000.00	-3,000.00	0.0%
710 · Miscellaneous	27,547.93	3,500.00	24,047.93	787.08%
715 · Travel - RVP	3,033.40	10,000.00	-6,966.60	30.33%
720 · Travel - NAR Meetings - Staff	0.00	10,000.00	-10,000.00	0.0%
Total Expense	280,394.36	235,350.00	45,044.36	119.14%
Net Income	9,462.03	11,666.00	-2,203.97	81.11%