

REGION 11 CAUCUS

SUNDAY, NOVEMBER 13

4:30P-6:00P

Hyatt Regency Orlando – Orlando Ballroom L-M
Convention Level

RICK SOUTHWICK – NAR REGIONAL VICE PRESIDENT AZ, CO, NV, NM, UT, WY

- I. **Call to Order** – Rick Southwick called the meeting to order at 4:40 p.m.
- II. **Inspirational Thought** – Scott Matthias
- III. **Pledge of Allegiance** – Connie Hettinga
- IV. **Remarks** – 2023 NAR President Kenny Parcell spoke about the Riding with the Brand campaign.
- V. **NAR Executive Outreach Team Members** – Rick Southwick introduced the following Region 11 contacts:
 - A. Tyler Thompson, VP, Second Century Ventures & Reach, Strategic Business, Innovation & Technology
 - B. Susan Welter, VP, Creative and Content Strategy
- VI. **President's DEI Challenge 2022** – Natalie Davis reviewed the 2022 DEI challenge which encouraged REALTORS® to complete the implicit bias training, Fairhaven simulation, and At Home with Diversity certification.
- VII. **State President Reports** – Wyoming President Duncan Bonine said Wyoming CEO Steve Beazley is retiring. During the year, the Wyoming association adopted the professional standards citation policy and reviewed their board of directors structure.
- VIII. **State President Reports** – Utah President Randy Day said the Utah Association is working with legislative leaders on legislation and policies that support affordable housing and private property rights.
- IX. **State President Reports** – New Mexico President Damon Maddox said Diane Moehlenbrink is serving as interim CEO. New Mexico is working to build their Young Professionals Network.
- X. **State President Reports** – Nevada President Doug McIntyre recognized the various accomplishments of local associations throughout the state. These include the implementation of mergers, a new series and DEI program, new committees for communication and crypto/blockchain, an education conference, and new GrowthZone software.

- XI. **State President Reports** – Colorado President Matthew Hintermeister said the association has more than 30,000 members. Inventory across the state has improved but is still too low. The association supported an affordable housing bill that earmarked money for deed-restricted affordable housing. They are working to increase awareness of their first-time buyer program. They also created a financial sustainability PAG.
- XII. **State President Reports** – Arizona President Gary Nelson recognized Pam Ruggieri as 2023 president of the national Residential Real Estate Council. Craig Sanford will run for 2025-2026 treasurer. Arizona REALTORS® sent \$50,000 for Florida disaster relief.
- XIII. **Realtor.com Update** – Realtor.com VP of Industry Relations Michael Pressnall introduced Aldana Gentinetta as the Realtor.com contact for Region 11.
- XIV. **C2EX Update** – Natalie Davis said 2023 will be the five-year anniversary of C2EX. More than 125,000 have enrolled with 18,000 who have earned the endorsement. Completion of C2EX satisfies the Code of Ethics requirement. Ridgeline Realty in Utah won the brokerage award for C2EX participation. C2EX training must be completed every three years to keep the endorsement. Those interested in promoting the program can apply to be ambassadors.
- XV. **RPAC Update** – Wes Graham and Kay Watson said the region reached about 101% of our RPAC fundraising goal, raising approximately \$4 million. The region currently has 1,332 major investors.
- XVI. **Candidate for 2024 NAR First Vice President** – Leil Koch gave a campaign speech.
- XVII. **REALTORS® Relief Foundation Update** – Dave Legaz said the REALTORS® Relief Foundation has helped with 30 relief efforts, granting about \$9 million. Region members can text “region” to 71777 to donate.
- XVIII. **Candidate for 2024 NAR First Vice President** – Kevin Brown gave a campaign speech.
- XIX. **Minutes** – A MOTION to approve the May 5, 2022, Region 11 caucus minutes passed.
- XX. **Financials** – A MOTION to accept the Sept. 30, 2022, Region 11 financials passed.
- XXI. **2023 Updates** – 2023 RVP Kevin Sigstad said the Region 11 conference will be April 10-12, 2023, at the Grand Sierra Resort in

Reno, NV. A MOTION to approve the 2023 Region 11 budget passed.

- XXII. **Policies and Procedures Update** – A MOTION to approve the changes to the policies and procedures as presented passed.
- XXIII. **Land Use Policy Update** – Devon Viehman reviewed the proposed changes to the policy on water resources from the Land Use, Property Rights & Environment Committee.
- XXIV. **Global Business & Alliances Proposal** – Baro Shalizi reviewed a proposal to have an international relief fund like the REALTORS® Relief Foundation.
- XXV. **Recognition** – Kevin Sigstad thanked Rick Southwick for his service as RVP.
- XXVI. **Adjourn** – 6:10 p.m.