

2021 Region XI

February 25th, 2021

10am Via Zoom

Minutes

- As of right now we are close to 140 registered participants for the Region XI conference. We can
 accommodate 200 people and we hope to fill that up. If we do fill that up, we can use that other
 room which holds 250-350. If this happens, we would have to raise more food money if so, we
 are at 45,000, we would then have to reach 110,000 in food level money if we gain up to 300
 more people.
- It is okay for you all to advertise to members to attend the conference, as we already have leadership all registered.
- Scott wants to set up a goal of all the members attending the conference with an amount of volunteer hours they have.
- Larry Kendal is ninja selling and he will be the second to last speaker, and you do not want to miss that.
- Realtors relieve foundation hits 100 year this year.
- Our caucus will be in May and we will get that information out soon.
- We will have a showcase at the conference for our CAR foundation.

Top two current legislative issues in your state:

Colorado

- HB 10 28 Public report for affordable housing
- Financial literacy education

Nevada

- Landlord tenant
- Taxes

New Mexico

- House Bill 19 transfer tax
- Copper theft bill 144
- House 111, landlord and tenants

Arizona

- Evictions
- House bill 2085 was passed.

Utah

- Bill to help housing affordability. House bill 82 to help homeowners create ADUs.
- A Bill opposed will add additional disclosure requirements for buildings unreinforced masonry.
- Another opposed bill that would interfere with private contracts and prevent landlords from assessing their properties without 24-hour notice

What are your members most concerned about:

Colorado

- Low inventory
- Property management

Nevada

The 200 bills that dropped.

New Mexico

- Inventory
- Zillow acquisition of showing times.
- Not being essential

Arizona

- Lack of inventory
- Code of ethics 10 five is still being talked about

Utah

- Lack of housing inventory
- They will be rolling a new form to help Realtors navigate the hot market particularly concerning appraisals.

What is your biggest win so far:

Colorado

- CAR is celebrating 100 years celebration at the Broadmoor Oct 18th
- Foundation 350,000 grants to Colorado communities
- NAR helped with over 40,000 in wildfire relieve to families impacted by our two largest wildfires.

Nevada

- State president is running for the assembly and got elected.
- Gained 3 packs.

New Mexico

• Legal update, usually they have around 200-250 participants and this year over zoom they had 2169 attendees.

Arizona

- Arizona housing fun is hoping to help combat homelessness with dedicated sustainable income source, this will be sent out to nonprofit charitable organizations to create affordable housing.
- Working on diversity and inclusion diversity

Utah

- ADU bill is the biggest win this year.
- Record number of Realtors who attended Realtor Day and engaged legislators.